



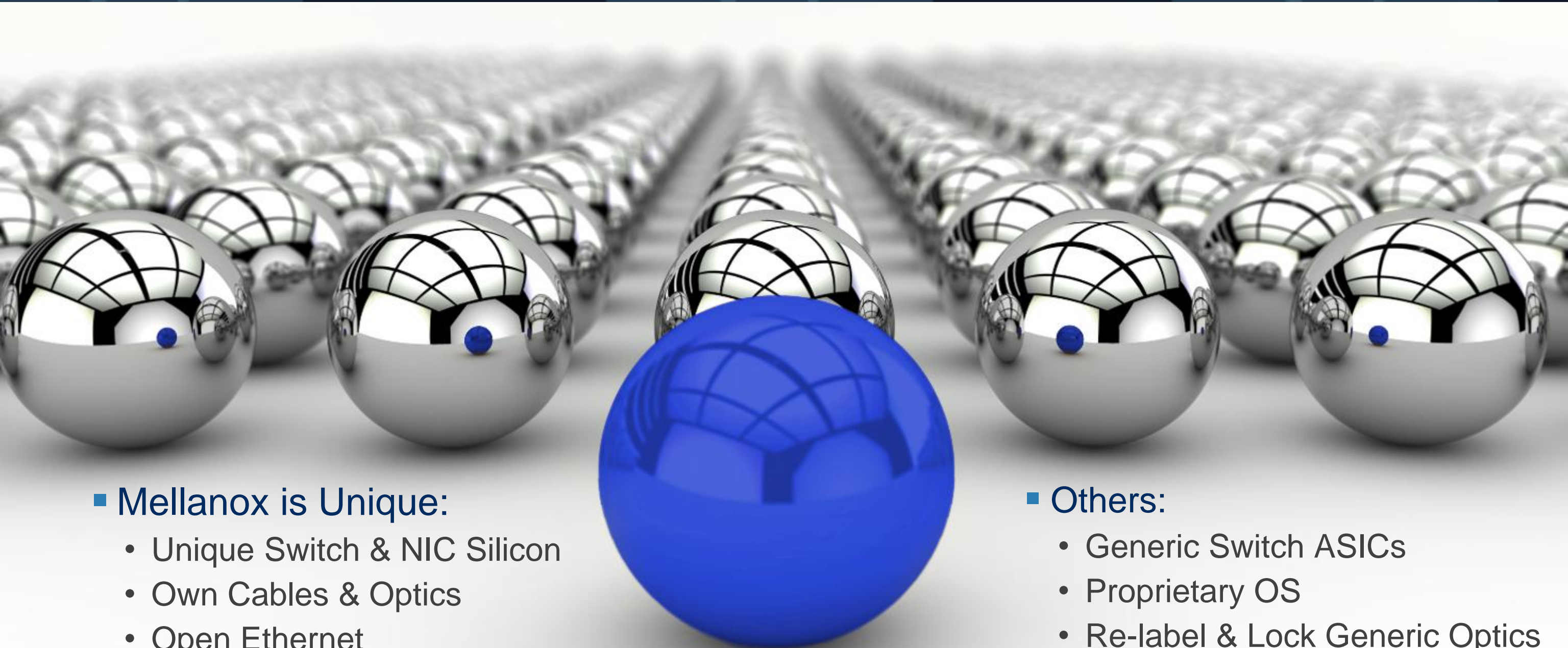
A Deeper Look into the Network

Bill Webb, Director Ethernet Switches

STAC Conference NYC | June 2017

 **Mellanox**
TECHNOLOGIES
Connect. Accelerate. Outperform.™

Mellanox – Not Like Other Network Vendors



■ Mellanox is Unique:

- Unique Switch & NIC Silicon
- Own Cables & Optics
- Open Ethernet
- First to Market with 25/40/50/100GbE

■ Others:

- Generic Switch ASICs
- Proprietary OS
- Re-label & Lock Generic Optics
- License Features

Increasing Market Data

- OPRA and Arca Market Data Feeds Peak >10Gbps
- National Market Systems Peak >10Gbps
- 40GbE Connectivity from ICE Available Today

No Low Latency Solutions >10Gbps

- Cisco 3548 Capped at 10GbE
- Arista 7150 Capped at 10GbE
- Competitors: 10x Higher Latency at 25GbE

Obscured Network Operations

- Lack of Visibility & Telemetry for Congestion
- No Hardware Based Real Time Buffer Utilization
- Congestion → Increased Latency → Lost Revenues

**Merchant
Network
Silicon
not
aligned
with
HFT Market**

Spectrum: Industry's First & Only Low Latency Switch Above 10Gb/s



SN2700:
32x100GbE (64x50GbE)



SN2410:
8x40/100GbE + 48x10/25GbE



SN2100:
16x40/50/100GbE
64 x 10/25GbE (Splitters)

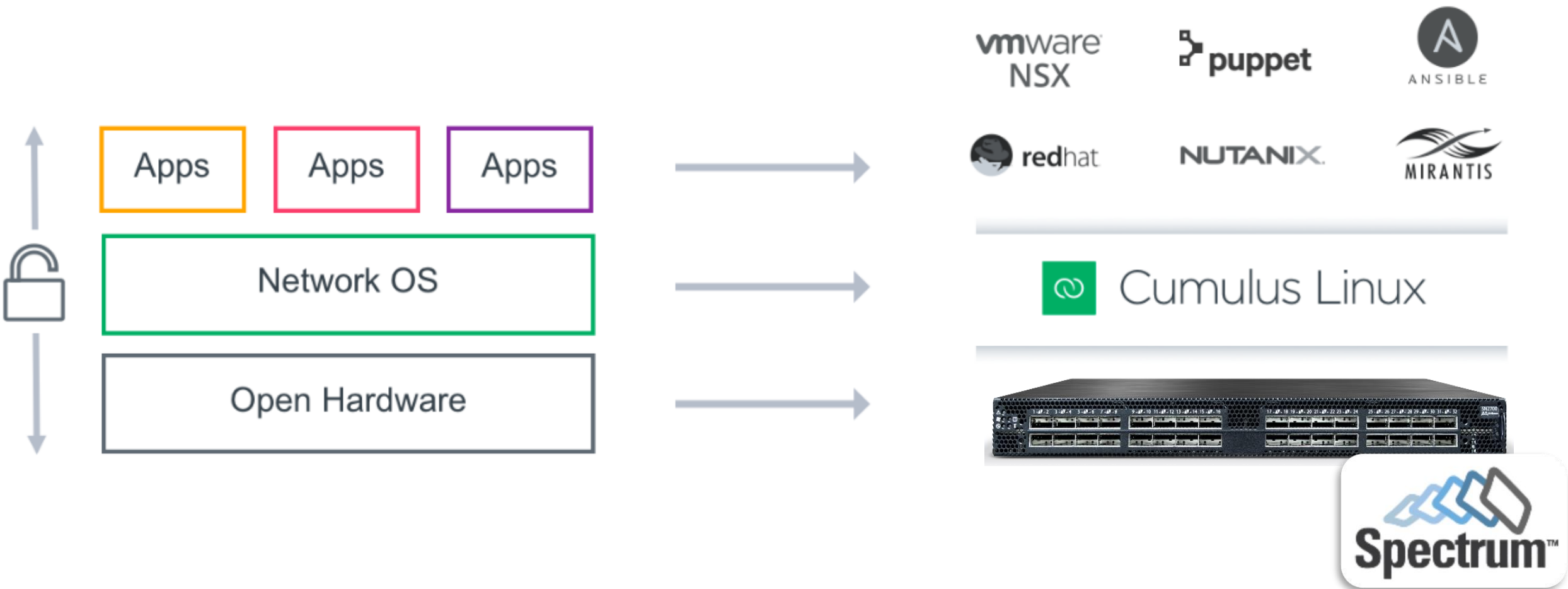


- Full Cut-through Switching
- Consistent 300nsec Latency On All Ports, All Message Sizes, L2 & L3*
- Superior Microburst Absorption (Fully Shared Buffer)
- Full L3 Stack Including Multicast Routing

** Not STAC Benchmarks*

The Future of Low Latency Networking

Cumulus Linux on Mellanox Spectrum



**Linux Open
Operating System**



**Cloud Orchestration
and Automation Tools**



**Compelling Routing
Stack**

Unified Automation across your Data Center



- Ansible / Puppet / Salt
- Single Point of Management
- Unify Compute + Network
- Supports on-box Agents

```
1. cumulus@oob-mgmt-server: ~/cldemo-vxlan (ssh)
cumulus@oob-mgmt-server:~/cldemo-vxlan$ ansible-playbook main.yml --limit leaf01,leaf02

PLAY [network] *****

TASK [setup] *****
Monday 09 January 2017  16:25:16 +0000 (0:00:00.021)    0:00:00.021 *****
ok: [leaf01]
ok: [leaf02]

TASK [Verify Minimum Software Version] *****
Monday 09 January 2017  16:25:17 +0000 (0:00:01.050)    0:00:01.072 *****
ok: [leaf01]
ok: [leaf02]

TASK [Enable Quagga Zebra] *****
Monday 09 January 2017  16:25:17 +0000 (0:00:00.094)    0:00:01.166 *****
changed: [leaf01]
changed: [leaf02]

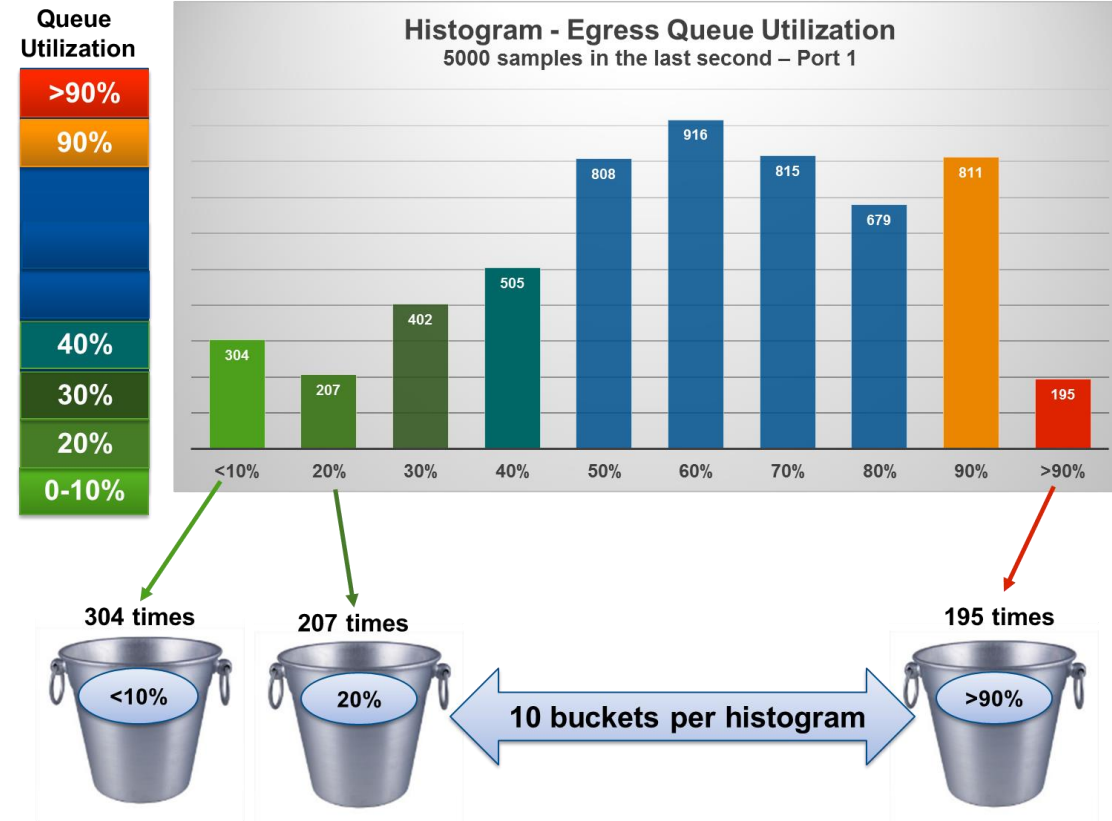
TASK [Enable Quagga BGP] *****
Monday 09 January 2017  16:25:18 +0000 (0:00:00.382)    0:00:01.549 *****
changed: [leaf01]
changed: [leaf02]

TASK [Copy Interfaces File] *****
Monday 09 January 2017  16:25:18 +0000 (0:00:00.336)    0:00:01.886 *****
changed: [leaf01]
changed: [leaf02]
```


Best-in-Class Instrumentation

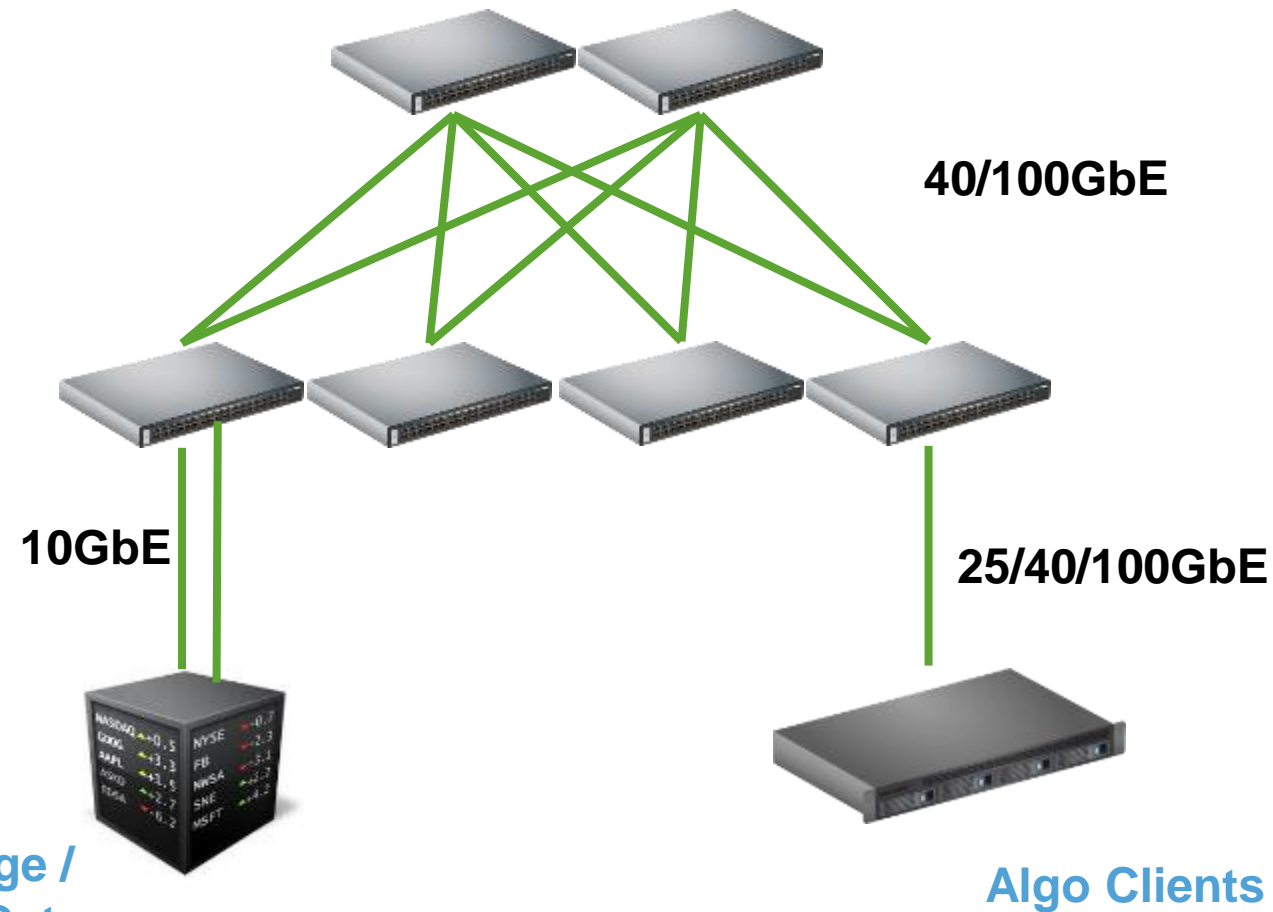


- Microsecond resolution Hardware based Queue Monitoring
- Easily Spot & Analyze Microbursts & Latency Spikes
- High water marks & histograms
- Advanced Telemetry
 - Trigger Scripts / Syslogs on Queue Depth
 - Streaming Telemetry
 - JSON based Structured Data
 - Advanced Monitoring Tools



Financial Services Deploying > 10Gb/s Today

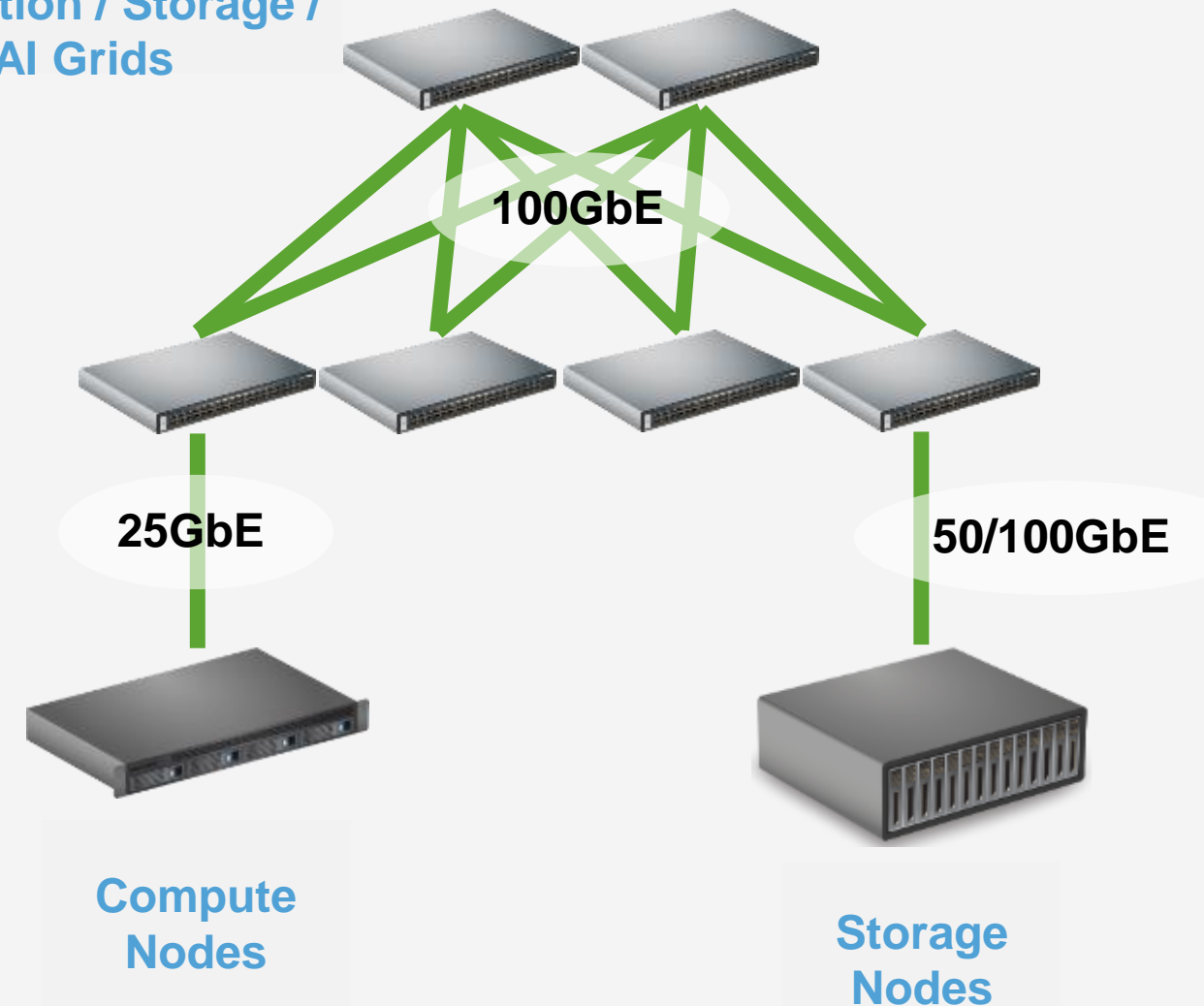
Aggregation / Market Data Distribution



Exchange /
Market Data
Feed

Algo Clients

Research / Simulation / Storage / AI Grids

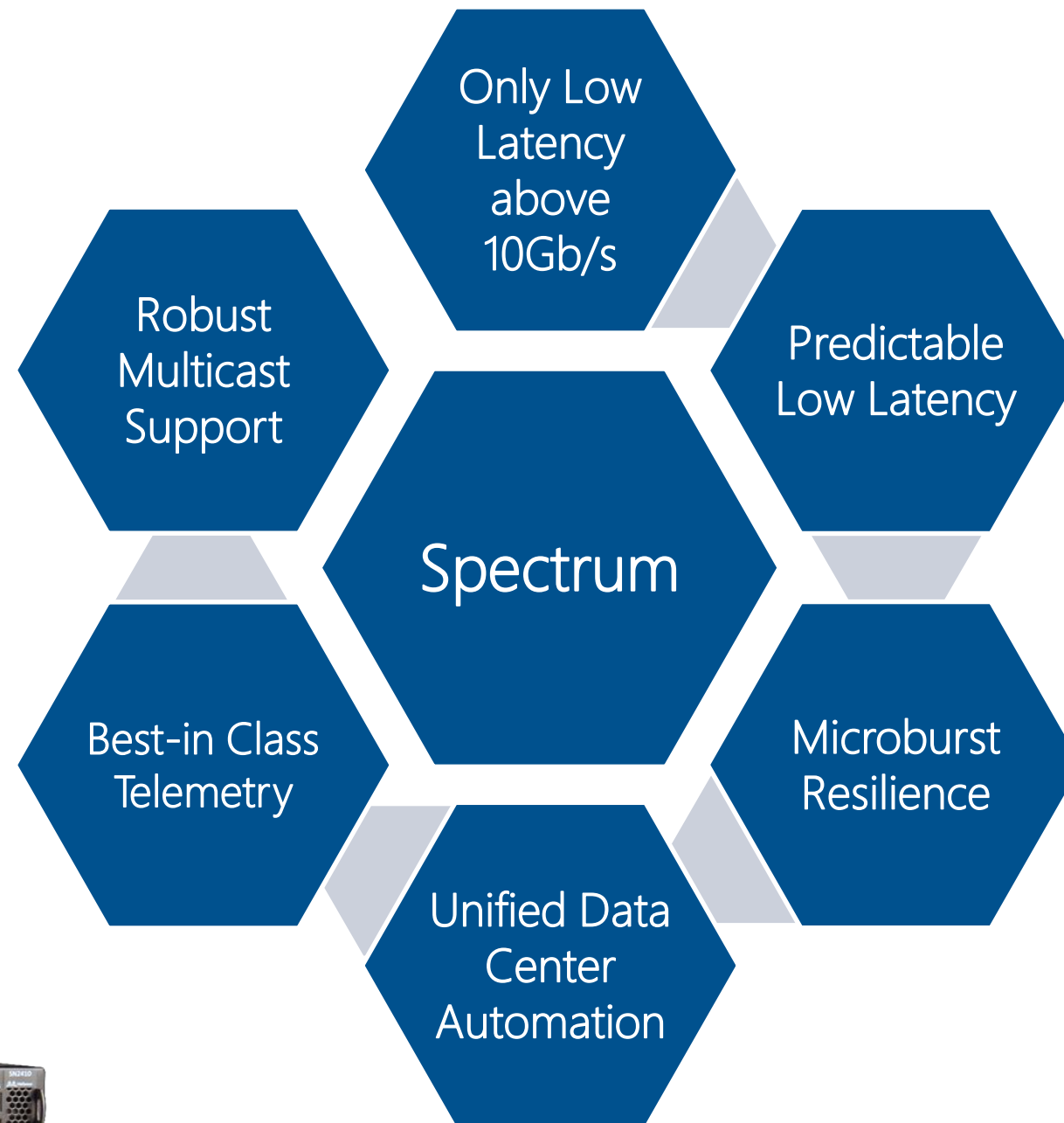


Compute
Nodes

Storage
Nodes

Infrastructure Ready for 25/40/100GbE Exchange and Market Feed Connectivity

Summary: The Mellanox Low Latency Networking Solution





Thank You

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