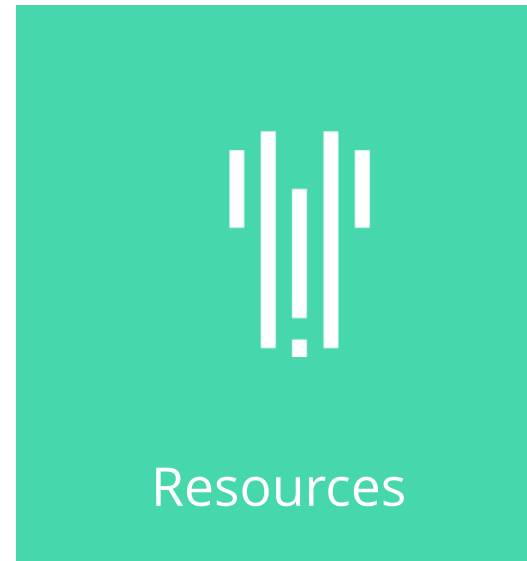
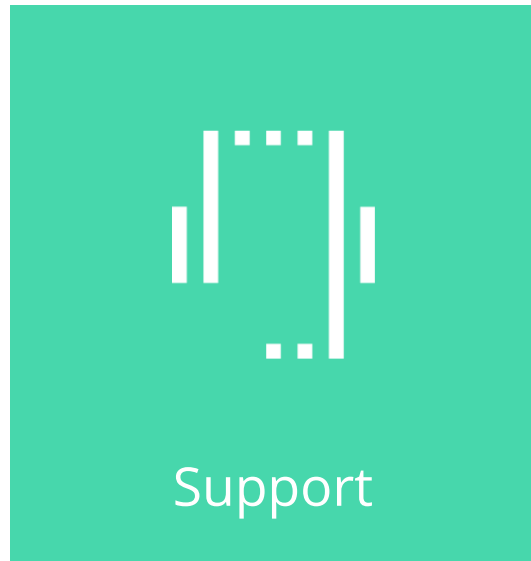

Advancing the role of the reseller

May 2023





The role of the VAR

Vendor relations

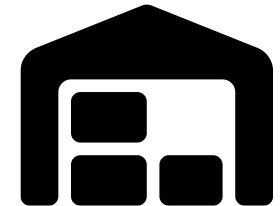
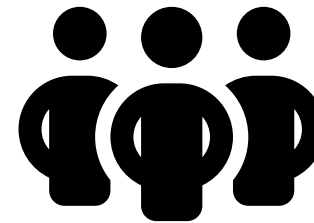
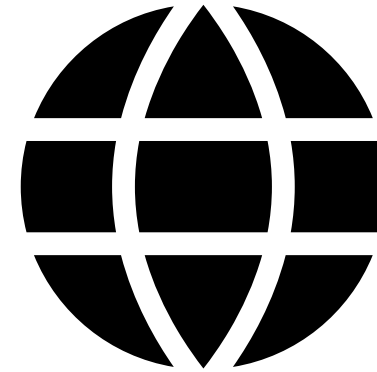
Aiding deployments

Logistics

IOR capability

Delivering Value-Add

- Warehousing
- Staging / Pre-Configuration



How can we help financial firms?

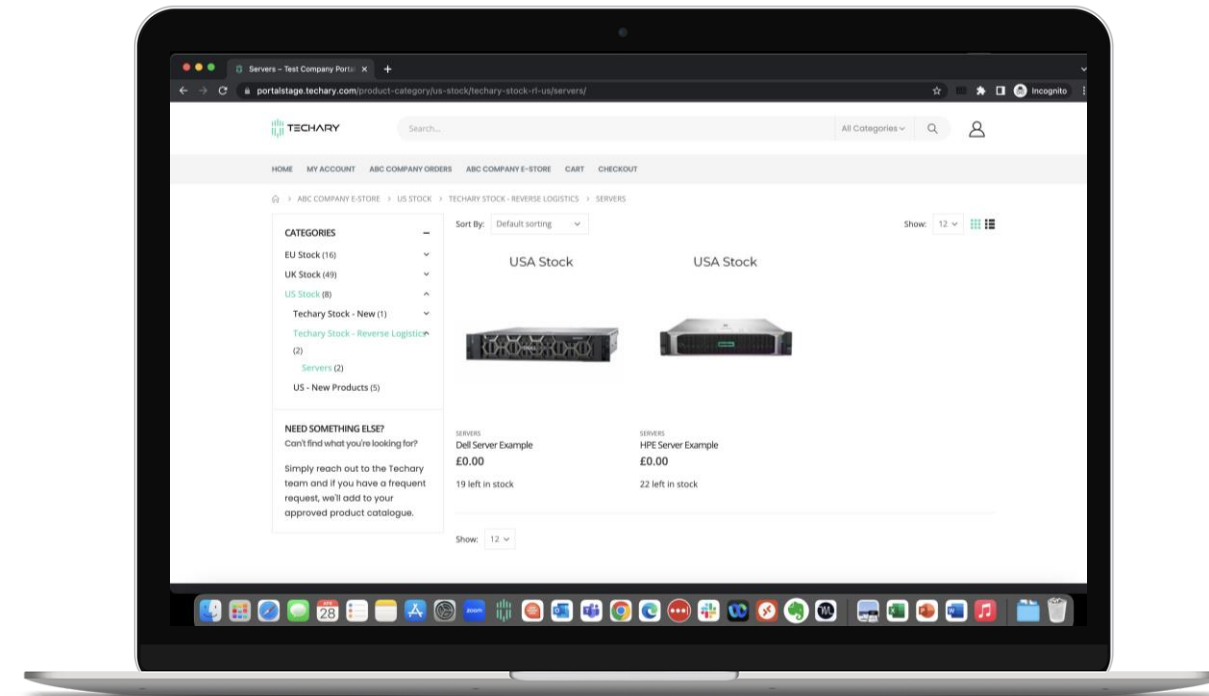
Reduce the operational latency

Act globally, working locally

Become a strategic partner

Innovate and deliver value-add

Assist with specific expertise and knowledge



Thank you STAC!

May 2023

