
Advancing the role of the reseller

New York
May 2023



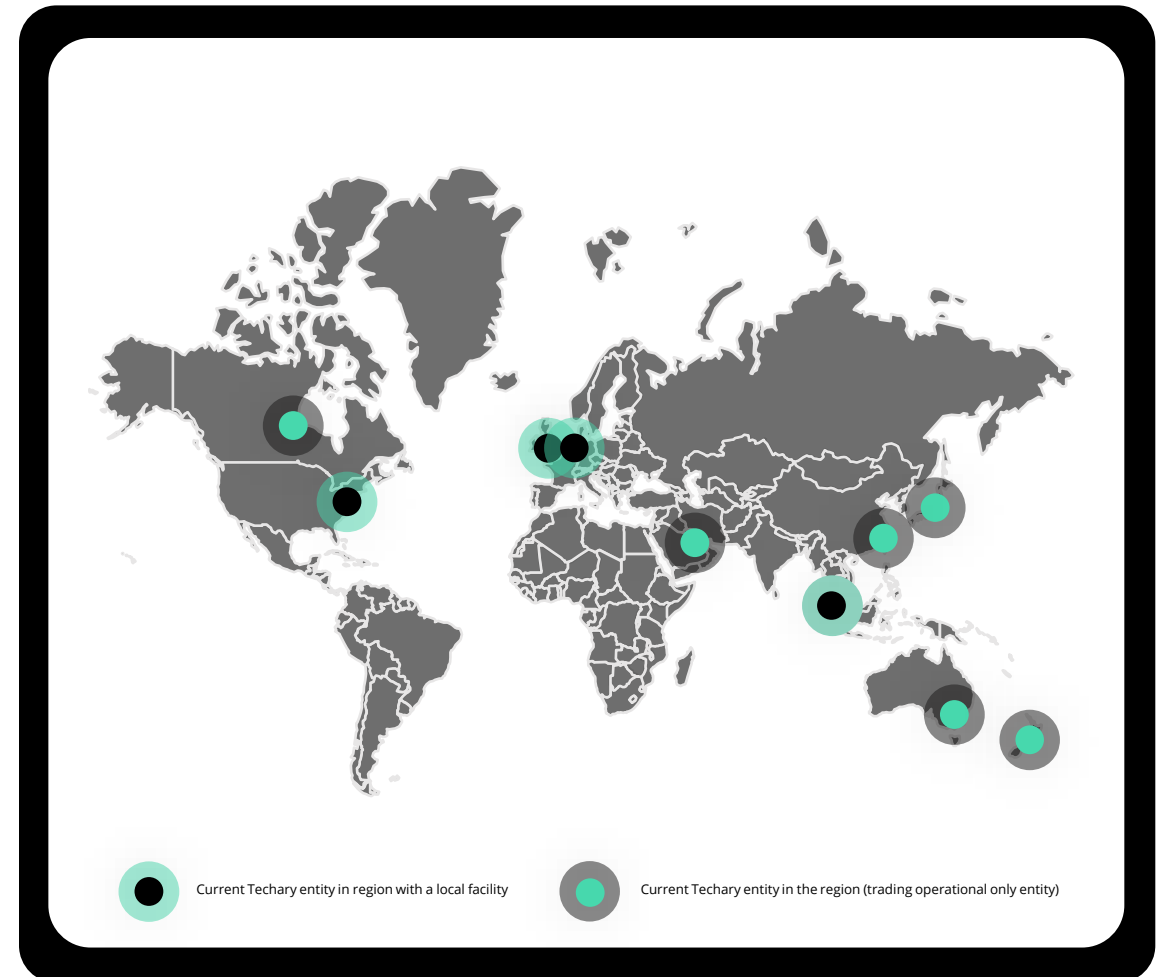
Operational challenges

Restricted Travel

Hiring Talent

Supply Chain Constraints

Operating globally,
coordinating centrally



The role of the VAR

Vendor relations

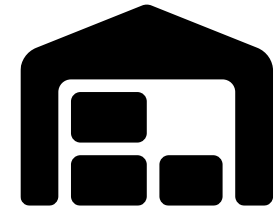
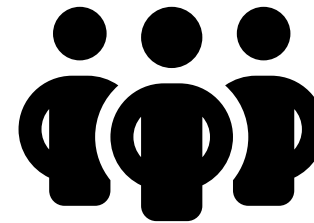
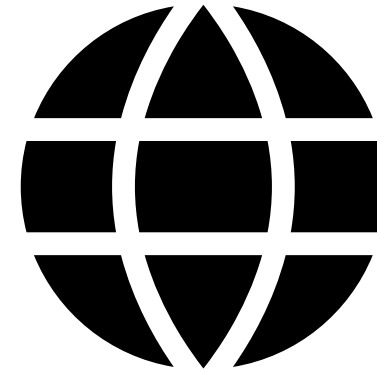
Aiding deployments

Logistics

IOR capability

Delivering Value-Add

- Warehousing
- Staging / Pre-Configuration



How can we help financial firms?

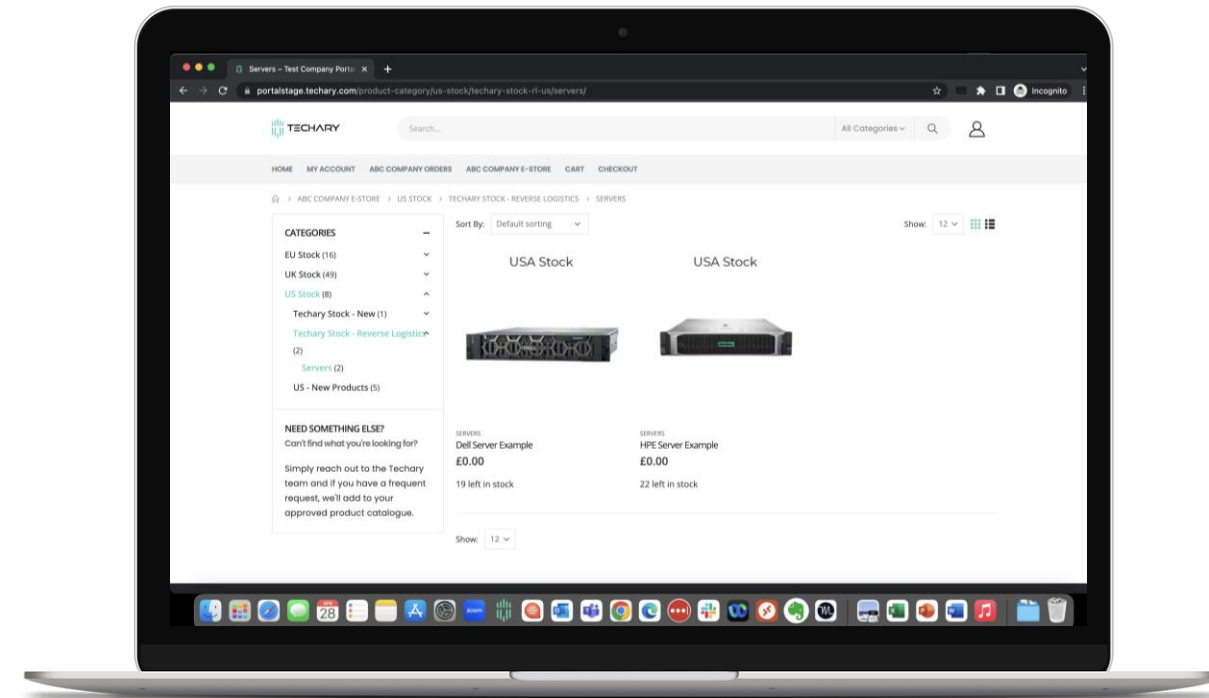
Reduce the operational latency

Act globally, working locally

Become a strategic partner

Innovate and deliver value-add

Assist with specific expertise and knowledge





Thank you STAC!

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